

Douglas C. Earnhart, SIOR - Principal

PROFESSIONAL EXPERIENCE

Lee & Associates - Ontario
1989 to Present

Principal, Shareholder and Member of the Board of Directors.

Lee & Associates - Ontario
1987 to 1988

Industrial Salesperson

Lee & Associates, Orange and Ontario
1984 to 1987

Worked under the leadership of John C. Earnhart, SIOR, Retired and Paul R. Earnhart, SIOR, Esq. Founding Principals of Lee & Associates – Ontario, Orange and Riverside.

TEAM TRANSACTION EXPERIENCE

Over 1,000 career transactions exceeding \$3.0 billion in transaction value including office, industrial, investment and land development throughout California and the United States and in Canada, Mexico and the United Kingdom

AWARDS

SIOR Inland Empire & Orange County Chapter Hat Trick Award, 2013,2012

SIOR Inland Empire & Orange County Chapter Largest Investment Transaction, 1997, 2012

SIOR Inland Empire & Orange County Chapter Largest Land Sale, 2011

SIOR Inland Empire & Orange County Chapter Largest Cooperative Transaction, 2010

SIOR Inland Empire & Orange County Chapter Largest Land Sale, 2003, 2005, 2008

SIOR Inland Empire & Orange County Chapter Largest Industrial Transaction, 2004, 2005

SIOR Largest Dollar Volume National Cooperative Transaction Award, 2001

SIOR Inland Empire & Orange County Chapter Largest Industrial Sale, 2001

SIOR Inland Empire & Orange County Chapter Largest Cooperative Transaction, 1996, 1998, 2000, 2001

SIOR Inland Empire & Orange County Chapter Largest Industrial Lease, 2000

SIOR Inland Empire & Orange County Chapter Largest Office Transaction, 1997



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AFFILIATIONS & DESIGNATIONS

Society of Industrial and Office Realtors® - since 1996
Inland Empire & Orange County Chapter Member

- Ethics & Government Affairs, 1998 & 1999
- Admissions & Membership, 2000
- Secretary, 2001
- Vice President 2002
- President 2003
- Past President & Advisory 2004
- Sponsors 2005

American Industrial Real Estate Association since 1989

- Government Affairs
- Assistant Multiple Director 2000 - 2001
- Forms Committee Chairman 2002
- Assistant Multiple Director 2003
- Treasurer 2004
- Secretary/Treasurer Budget & Finance Chair 2005
- Vice President Education Chair 2006
- Multiple Chair 2007
- President Elect/Long Range Planning 2008
- President 2009
- Past President Nominating Chair 2010
- Education Vice President 2011

Distribution Management Association (DMA)

Inland Empire Economic Partnership (I.E.E.P)

Eagle Scout Member, U.S.A.

Founding Member of Sigma Pi Fraternity (USC)

Taiver/Magnolia Business Park Association Secretary 2011

Canyon Crest Owners Association, Board Member 2011

EDUCATION

A.A. in Business Administration from Fullerton College

B.A. in Communication from the University of Southern California (USC)